Roll	No.			

Total No. of Pages: 02

Total No. of Questions: 09

B.Com(Hons) (Sem.-1)

### **BUSINESS ORGANIZATION AND MANAGEMENT**

Subject Code: BCOM 101-18

M.Code: 75090

Date of Examination: 16-06-2025

Time: 3 Hrs.

Max. Marks: 60

#### **INSTRUCTIONS TO CANDIDATES:**

- 1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks
- 2. SECTION-B consists of FOUR Sub-sections: Units-I, II, III & IV.
- Each Sub-section contains TWO questions each, carrying TEN marks each.
- Student has to attempt any ONE question from each Sub-section.

### SECTION - A

### Write short notes on:

- a) What do you understand by business ethics? Give example.
- b) What do you understand by the term 'Esprit de corps'?
- c) What do you understand by MBO?
- d) Differentiate between line and staff authority.
- e) Differentiate between Theory X and Theory Y.
- f) Explain the term 'Gang plank'.
- g) What do you understand by the term 'Unity of Command'?
- h) What are various hygiene factors of motivation?
- i) Explain the highest level need in Maslow's need hierarchy theory.
- j) Explain any three types of internal recruitment techniques.

### SECTION - B

### UNIT - I

- 'Management is getting things done through others'. Comment on this statement.
- Explain how effective management of operations is done in case of a Sole Proprietorship?

### UNIT-II

- Briefly discuss the nature of planning. Is planning economic? Also, point out various limitations of planning.
- Which ethical dilemmas a business may have to face while exercising its operations? How can a manager effectively overcome these?

### UNIT - III

- 'Co-ordination is a thread that binds whole of the organization'. Comment on this statement while explaining its various techniques.
- 7. Explain various types of organizational structures prevailing in Indian scenario. Give suitable examples.

### UNIT - IV

- 'Control is all pervasive function in management'. Do you agree with this statement? Justify your answer.
- Write short notes on following:

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- a) Vroom's expectancy model.
- b) Factors affecting span of control.

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Total No. of Pages: 02	Total No. of Questions (Sem1)  B.Com(Hons) (Sem1)  MANAGERIAL ECONOMICS  Subject Code: BCOMGE-101-18  M.Code: 75092  Date of Examination: 18-06-2025  Max. Marks: 60	INSTRUCTION TO CANDIDATES:  1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks  2. SECTION-B consists of FOUR Sub-sections: Units-I, II, III & IV.  3. Each Sub-section contains TWO question from each Sub-section.	SECTION-A Answer briefly:	a. Managerial Economics	b. Production Possibility Curve	c. Elasticity of demand	d. Consumer Equilibrium	e. Isoquants	f. Production function	g. Total revenue	h. Oligopoly	i. Supply curve	j. Advertisement costs.	(512)-1728
Roll No.	Total No. of S	INSTRUC  1. SECT  2. SECT  3. Each  4. Stud	1. An	is.	Þ.	Ö	d.	9	f.	6.0	h		į	50035 **



# SECTION - B

### UNIT-I

- Discuss the nature of managerial economics in detail.
- What is demand function? Discuss the various determinants of demand.

### UNIT-II

- Explain equilibrium of firm under least cost combination of inputs. 4.
- Explain the Law of Variable Proportions and also indicate the stages of production for fixed and variable factors.

# UNIT'-III

- Discuss the relationship between elasticity of demand and revenue curve.
- What is cost? Discuss the various short run cost curves.

## VI-TINU

- Discuss how the price can be determined under the perfect competition.
- Discuss the various pricing strategies.

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Roll No. Total No. of Pages : 04

Total No. of Questions: 11

B.Com (Honours)/B.A. (JAMC)/BHMCT (UGC)/B.Sc.Honours (Microbiology)/B.Sc. - Honours (Nutrition and Dietetics)/B.Sc. (AI&ML)/B.Sc. (BT/FD/IT/G&WD)/MLS/OTT/Radiotherapy Technology/B.Voc. (Child Caregiver)/BTTM/BBA/BBA(SIM)/BCA (Sem-1)

### HUMAN VALUES, DE-ADDICTION AND TRAFFIC RULES

Subject Code: HVPE101-18 M.Code: 93322

Date of Examination: 27-06-2025

Time: 3 Hrs.

Max. Marks: 60

### INSTRUCTIONS TO CANDIDATES :

- 1. Section-A is compulsory ONE mark each.
- 3. Section-B contains FIVE questions of FOUR marks each attempt all questions.
- 4. Section-C contains FIVE questions of SIX marks each attempt all questions.

SECTION-A

 $(10 \times 1 = 10)$ 

- 1. Fill in the blanks / True / False :
  - i) What is the difference between prosperity and wealth? समृद्धि और धन के बीच क्या अंतर है?
     ਖੁਸ਼ਹਾਲੀ ਅਤੇ ਅਮੀਰੀ ਦੇ ਵਿੱਚ ਕੀ ਅੰਤਰ ਹੈ?
- ii) Explain Natural Acceptance. सहज स्वीकृति समझाओ। वुस्वजी भैसृती प्रभङ्ग्छ।
- iii) How the value 'care' is related with body?

  ਸ੍ਰਕਦ ''ध्यान'' शरीर के साथ कैसे संबंधित है?

  ਮੁੱਲ ''ਧਿਆਨ'' ਸਰੀਰ ਦੇ ਨਾਲ ਕਿਵੇਂ ਸਬੰਧਤ ਹੈ?
- iv) What do you mean by Respect? आप का सम्मान से क्या मतलब है? ਤਹਾਡਾ ਆਦਰ ਦਾ ਕੀ ਮਤਲਬ ਹੈ?

- v) What is Perseverance? अटलता क्या है? पीठन की ਹै?
- vi) What is Utility-Value? उपयोगिता-मूल्य क्यों हैं? ਉਪਯੋਗਿਤਾ-ਮੁੱਲ ਕੀ ਹੈ?
- vii) What is Holistic System? समग्र प्रणाली क्या है? मठघडोंभित्र प्रटास्त्री ती ਹै?
- viii) What is cyclic production? ਚੁक्रीय उत्पादन क्या है? ਚੁੱਕਰੀ ਉਤਪਾਦ ਕੀ ਹੈ?
- ix) What is the value of any unit in the larger order?
  बड़े आदेश में किसी भी इकाई का क्या मूल्य है?
  ਵੱਡੇ ਆਦੇਸ਼ ਵਿੱਚ ਕਿਸੇ ਵੀ ਇਕਾਈ ਦਾ ਕੀ ਮੱਲ ਹੈ?
- x) What is Existence?अस्तित्व क्या है?ਅਸਤੀਤਵ ਕੀ ਹੈ?

**SECTION-B** 

 $(4 \times 5 = 20)$ 

2. How do you presently decide what is valuable to you? How do you ensure that your decision is right?

आप वर्तमान में यह कैसे तय करते हैं कि आपके लिए क्या मूल्यवान है? आप यह कैसे सुनिश्चित करते हैं कि आपका निर्णय सही है?

ਤੁਸੀਂ ਇਸ ਵੇਲੇ ਇਹ ਕਿਵੇਂ ਫ਼ੈਸਲਾ ਕਰਦੇ ਹੋ ਕਿ ਤੁਹਾਡੇ ਲਈ ਕੀ ਕੀਮਤੀ ਹੈ? ਤੁਸੀਂ ਇਹ ਕਿਵੇਂ ਯਕੀਨੀ ਬਣਾਉਂਦੇ ਹੋ ਕਿ ਤੁਹਾਡਾ ਫੈਸਲਾ ਸਹੀ ਹੈ?

3. Self-exploration is a process of dialogue between. 'What you are' and 'What you really want to be', explain and illustrate.

आत्म अन्वेषण 'आप क्या हैं' और 'आप वास्तव में क्या बनना चाहते हैं' में आपस संवाद की एक प्रक्रिया है। स्पष्ट करें और स्पष्ट करें।

ਸਵੈ-ਖੋਜ 'ਤੁਸੀਂ ਕੀ ਹੋ' ਅਤੇ 'ਤੁਸੀਂ ਅਸਲ ਵਿੱਚ ਕੀ ਬਣਨਾ ਚਾਹੁੰਦੇ ਹੋ' ਵਿੱਚ ਆਪਸ ਸੰਵਾਦ ਦੀ ਇੱਕ ਪ੍ਕਿਰਿਆ ਹੈ'। ਸਮਝਾਓ ਅਤੇ ਵਿਆਖਿਆ ਕਰੋ। 4. What are the problems we are facing today because of operating on the basis of pre-conditioned desires?

पूर्व-मानता इच्छाओं के आधार पर परिचालन करने से हम आज क्या-क्या समस्याओं का सामना कर रहे हैं।

ਪੂਰਵ-ਮਾਨਤਾ ਇੱਛਾਵਾਂ ਦੇ ਆਧਾਰ ਉੱਤੇ ਚੱਲਣ ਕਰਕੇ ਅੱਜ ਅਸੀਂ ਕਿਹੜੀਆਂ-ਕਿਹੜੀਆਂ ਸਮੱਸਿਆਵਾਂ ਦਾ ਸਾਮਣਾ ਕਰ ਰਹੇ ਹਾਂ?

5. Explain Competence in Professional-Ethics.

पेशेवर नैतिकता में क्षमता समझाओ।

ਪੇਸ਼ੇਵਰ ਨੈਤਿਕਤਾ ਵਿੱਚ ਸਮਰੱਥਾ ਸਮਝਾਓ।

6. Do you feel that you have some pre-conditioning? How do you evaluate them?

क्या आपको लगता है कि आपके पास कुछ पूर्व मान्यताएं हैं? आप उनका मूल्यांकन कैसे करते हैं?

ਕੀ ਤੁਸੀਂ ਮਹਿਸੂਸ ਕਰਦੇ ਹੋ ਕਿ ਤੁਹਾਡੇ ਕੋਲ ਕੁਝ ਪੂਰਬ–ਮਾਨਤਾ ਹੈ? ਤੁਸੀਂ ਉਹਨਾਂ ਦਾ ਮੁਲਾਂਕਣ ਕਿਵੇਂ ਕਰਦੇ ਹੋ?

### SECTION-C

 $(6 \times 5 = 30)$ 

7. What are the basic requirements to fulfill human aspirations? Indicate their correct priority.

मानवीय आकांक्षाओं की पूर्ति के लिए मूलभूत आवश्यकताएँ क्या हैं? उनकी सही

ਮਨੁੱਖੀ ਇੱਛਾਵਾਂ ਨੂੰ ਪੂਰਾ ਕਰਨ ਲਈ ਬੁਨਿਆਦੀ ਲੋੜਾਂ ਕੀ ਹਨ? ਉਹਨਾਂ ਦੀ ਸਹੀ ਤਰਜੀਹ ਦਰਸਾਓ।

8. Why are physical facilities required? What do you mean by the right utilization of the Body?

भौतिक सुविधाओं की आवश्यकता क्यों है? शरीर के सही उपयोग से आप क्या समझते हैं?

ਭੌਤਿਕ ਸਹੂਲਤਾਂ ਦੀ ਲੋੜ ਕਿਉਂ ਹੈ? ਸ਼ਗੀਰ ਦੀ ਸ਼ਹੀ ਵਰਤੋਂ ਤੋਂ ਤੁਹਾਡਾ ਕੀ ਮਤਲਬ ਹੈ?

9. What do you mean by co-existence? How are units in co-existence being in space?

सह-अस्तित्व से आप क्या समझते हैं? अंतरिक्ष में इकाइयाँ सह-अस्तित्व में कैसे हैं? ਸਹਿਹੋਂਦ ਤੋਂ ਤੁਹਾਡਾ ਕੀ ਮਤਲਬ ਹੈ? ਪੁਲਾੜ ਵਿੱਚ ਇਕਾਈਆਂ ਸਹਿ-ਹੋਂਦ ਕਿਵੇਂ ਹੁੰਦੀਆਂ ਹਨ?

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10. Critically examine the issues in professional ethics in the current scenario. List any five unethical practices in profession today and the methods being tried to curb them. Comment on teh long-term effectiveness of these methods.

वर्तमान परिदृश्य में व्यावसायिक नैतिकता के मुद्दों का आलोचनात्मक परीक्षण करें। आज पेशे में किन्हीं पांच अनैतिक प्रथाओं और उन पर अंकुश लगाने के लिए अपनाए जा रहे तरीकों की सूची बनाएं। इन विधियों की दीर्घकालिक प्रभावशीलता पर टिप्पणी करें।

ਮੌਜੂਦਾ ਸਥਿਤੀ ਵਿੱਚ ਪੇਸ਼ੇਵਰ ਨੈਤਿਕਤਾ ਦੇ ਮੁੱਦਿਅੰ ਦੀ ਗੰਭੀਰਤਾ ਨਾਲ ਜਾਂਚ ਕਰੋ। ਅੱਜ ਪੇਸ਼ੇ ਵਿੱਚ ਕਿਸੇ ਵੀ ਪੰਜ ਅਨੈਤਿਕ ਅਭਿਆਸਾਂ ਅਤੇ ਉਹਨਾਂ ਨੂੰ ਰੋਕਣ ਦੇ ਤਰੀਕਿਆਂ ਦੀ ਸੂਚੀ ਬਣਾਓ। ਇਹਨਾਂ ਤਰੀਕਿਆਂ ਦੀ ਲੰਬੇ ਸਮੇਂ ਦੀ ਪ੍ਭਾਵਸ਼ੀਲਤਾ 'ਤੇ ਟਿੱਪਣੀ ਕਰੋ।

11. What do you mean by universal human order? What could be your role in moving towards it ?

सार्वभौमिक मानव व्यवस्था से आप क्या समझते हैं? इस ओर बढ़ने में आपकी क्या भूमिका हो सकती हैं?

ਸਰਵਭੌਮਿਕ ਮਨੁੱਖੀ ਵਿਵਸਥਾ ਤੋਂ ਤੁਹਾਡਾ ਕੀ ਮਤਲਬ ਹੈ? ਇਸ ਵੱਲ ਵਧਣ ਵਿੱਚ ਤੁਹਾਡੀ ਕੀ ਭੂਮਿਕਾ ਹੋ ਸਕਦੀ ਹੈ?

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Any student found making any change/addition/modification in contents of scanned copy of answer sheet and original answer sheet, shall be covered under UMC provisions.

Roll No. Total No	o. of Questions : 09	Total No. of Pages : 02
1. SEC each 2. SEC 3. Each	CTIONS TO CANDIDATES:	NTING 102-18 -06-2025 Max. Marks: 60 N questions carrying TWO marks nits-I, II, III & IV. h, carrying TEN marks each.
1. An	SECTION - A swer briefly :	
b. c. d. e. f.	GAAP  Book keeping  What is consignment account?  Objectives of departmental accounts.  Difference between capital and revenue expendit  What is patent royalty?  What is a Financial Accounting?  What is contra entry?	ture.
i	Provision for unrealized profit	

### **SECTION - B**

### UNIT-I

- 2. What do you mean by financial accounting? Describe its nature, scope and limitations.
- Describe in detail the accounting concepts and conventions.

### UNIT-II

- What are the various types of joint ventures? Explain the different methods to determine the profits of joint venture.
- 5. X Ltd. of Gujrat purchased 5,000 sarees @ Rs. 100 per saree. Out of these 3,000 sarees were sent on consignment to Y Ltd. of Kolkata at the selling price of Rs. 150 per saree. The consignors paid Rs. 5,000 for packing and freight. Y Ltd. sold 2,500 sarees @ Rs. 160 per saree and incurred Rs. 500 for selling expenses and remitted Rs. 2,50,000 to Gujrat on account. They are entitled to a commission of 5% on total sales plus a further of 25% commission on any surplus price realized over Rs. 150 per saree. 1,500 sarees were sold at Gujrat @ Rs. 110 per saree. Owing to fall in market price, the value of stock of saree in hand is to be reduced by 5%. You are required to prepare a) Consignment Account and b) Y Ltd. Account.

### UNIT - III

- What is departmental accounting? Describe the methodology used to distribute costs among the departments.
- What is voyage accounting? Explain the accounting treatment in case of complete & incomplete voyage.

### UNIT-IV

- Discuss the concept of branch accounting. Explain its objectives and types of branches.
- 9. White ltd. With their head office at Kolkata, invoiced goods to their Ranchi branch at 20% less than list price, which is cost plus 100%, with instruction that cash sales are made at invoice price and credit sales at list price. From the following particulars, prepare branch stock account and branch stock adjustment account for the year ended 31.12.2021. Stock on 1.1.2021 (at invoice price) Rs. 2,400 Debtors on 1.1.2021 Rs. 2,000 Cash received from debtors Rs. 17,127 Goods received from H.O (at invoice price) Rs. 26,400 Goods returned to H.O Rs. 200 Sales- cash: Rs. 9,200 Credit: Rs. 20,000 Expenses at branch Rs. 3,473 Remittance to H.O Rs. 24,000 Debtors on 31.12.24 Rs. 4,873 Stock on 31.12.2021 Rs. 3,520.

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Consolidated profit and loss account.



Total No. of Pages: 02

Total No. of Questions: 05

B.Com.(Hons.)/BA(JAMC)/ BHMCT/B.Sc.(Hons.)(Nutrition and Dietetics)/(AI & ML)(BT)/(FD)(G&WD)(IT)/(MLS)/ B.Voc. (Beauty Therapy and Asthetics)/BTTM/BBA(SIM)/BCA(Sem.-1)

### **ENGLISH**

Subject Code: BTHU103-18 M.Code: 75085

Date of Examination: 03-07-2025

Time: 3 Hrs.

Max. Marks: 60

### INSTRUCTION TO CANDIDATES:

- 1. All questions are COMPULSORY.
- 2. Q1, Q2 and Q3 carry TEN marks each.
- 3. Q4 and Q5 carry FIFTEEN marks each
- Elaborate types and modes of communication.
- 2. Discuss various strategies of communication.
- 3. Read the following passage carefully and answer the questions that follow:

You are endowed with certain naughtiness as a child. Keep it alive. Humour will grease all tough situations. One who has humour can sail through any conflict. Humour is the buffer that saves you from humiliation. If you refuse to be humiliated, you become invincible. Humour brings everyone together, while humiliation tears them apart. In a society torn with humiliation and insult, humour is like a breath of fresh air. Humour should be coupled with care and concern. Humour can keep the spirit high, yet if overdone it leaves a bad taste. Humour without wisdom is shallow. Humour without sensitivity is satire-it comes back to you with more problems. The wise use humour to bring wisdom and to lighten situations. The intelligent use of humour as a shield against humiliation. The cruel use of humour as a sword to insult others. The irresponsible use of humour is to escape from responsibility. And fools take humour too seriously. How does one cultivate a sense of humour? Humour is not just words, it is the lightness of your being. You do not have to read and repeat jokes. Humour can be cultivated by taking life not too seriously (because you will never come out of it alive), having a sense of belongingness with everybody, including those who are not friendly, practising Yoga and meditation having unshakable faith in the Divine and in the laws of Karma, being in the company of those who live in knowledge and are humorous, a willingness to be a clown.

- a. What can save you from humiliation?
- b. What does excessive humour do?
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- c. How can we cultivate a sense of humour?
- d. Use "invincible" and "humiliation" in your own sentences.
- e. Give main idea of the passage.
- Write a letter to your friend about how corruption in our country is affecting our progress.
   Discuss specifically shrinking employment opportunities.
- 5. Draft a report on the effect of covid on the lives of common people.

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